

# Match-Making Data Form

**Fecha:**

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| **Nombre de la compañía:** | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| **Representante y Puesto que ocupa:** | | | | | |  | | | | | | | | | | | | | | |  | | |  | |  | | | | | | | | | |
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| **Dirección:** | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| **Teléfono:** | | | | | |  | | | | | | | | | | | | | | |  | | | **Fax:** | | |  | | | | | | | | |
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| **E-mail:** | | | | | |  | | | | | | | | | | | | | | |  | | | **Website:** | | | | |  | | | | | | |
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| **Descripción del negocio (producto/servicio):** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| **# de Empleados:** | | | | |  | | | | **# de Clientes:** | | | | | | | | |  | | **Año en que se estableció:** | | | | | | | | | | | | |  | | |
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| **Ventas anuales:** | | | | menos de $ 1 millón | | | | | | | |  | | $1-$5 millones | | | | | |  | | | | | $6-$10 millones | | | | | | |  | | | **más de** $10 millones |
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| **Exporta actualmente?**  Sí | | | | | | | | | | No | | | **Si exporta, por favor indique el país(s):** | | | | | | | | | | | | | | |  | | | | | | | |
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| **Porcentaje de ventas anuales en exportaciones o importaciones:** | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | |
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| **La siguiente información es importante; en detalle, describa el producto / servicio que quiera Usted (escoja solo *UNA* opción):** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| COMPRAR | **(Incluye cantidad, manufactura, fecha de entrega / destino, modelo, etc.)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| VENDER | **(Incluye cantidad, manufactura, fecha de entrega / destino, modelo, etc.)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| **Describa:** | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Qué tipo de contactos quiere Ud. Que le proporcionemos? | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | |
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| Representante | | | | | | | | Distribuidor | | | | | | | | Consumidor final | | | | | | Otro (explique): | | | | | | | | |  | | | | |
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| **Si es posible, por favor envíe el siguiente:** | | | | | | | | | | | Catálogo | | | | | | | | Folleto | | | | Directorio | | | | | | | Lista de precios | | | | Información adicional | |
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| Cómo se enteró Usted de nuestros servicios? | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | |
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